

500,000 footfall per

year



20,000 premium clients over 12 months



300 events per year



AMPLIFYYOUR BRAND to an engaged audience in Aberdeen

28,000 people with high disposable income Company Directors
High Net Worth
Decision Makers



15,500

international conference delegates annually 80,000 corporate event attendees per year

















THE IMPACT OF LIVE
EXPERIENCES DRIVE CONSUMER
PURCHASE, ACQUISITION &
PERCEPTION

91%

of consumers say they have a more positive opinion about a brand after attending an experience

85%

of consumers express they are more likely to purchase a brand's product after participating in events and experiences

70%

of consumers become regular customers after finding a brand at an experiential marketing event







DIGITAL AD SITE MAP - CONCOURSE LEVEL





CONCOURSE VIDEO WALL

DIGITAL SITE 1

Investment: £1,750 + VAT per month



Attention Grabbing

Captivating large format video wall - the largest digital site situated on the venue's main concourse showcases your brand at all events at P&J Live for maximum impact in a sustainable way.



Chances To Be Seen

Entertainment Shows: At least 120 chances to be seen per day.

Conference / Exhibitions: At least 180 chances to be seen per day.



Ad Specification

4032 x 1152 px (10.5 m x 3 m) MP4 (30 Seconds) Landscape Orientation

Advertising loops with other venue, advertiser and partner content. Based on an average of 8 advertisers per show. Minimum 6 month term.



WIFI MARKETING

Investment: £30 + VAT per 1,000 impressions



Guaranteed Engagement

Engage your target audience as they connect to free guest Wi-Fi. Gain impressions, clicks and customer data in exchange for free Wi-Fi.



Precision Ad Targeting

Target the right people in the right place at the right time with guaranteed viewability, engagement and dwell times averaging 23.97 seconds per session.



Measurable Performance

Track the performance of ad campaigns across journeys and locations in real-time.



Ad Specification

Portrait images 1080 x 1920 pixels
Portrait Video Format: MP4, Resolution: 1080 x 1920
Allow 165 pixels top & bottom to accommodate cropping on smaller screens
Allow 530 pixels from bottom to accommodate call to action buttons.





WEBSITE BANNER ADVERTISING

Investment: £465 + VAT per month



Prominent Banner Positions

Strategically positioned full width banners promote your brand and increase brand awareness across high traffic web pages including P&J Live's homepage and 'what's on' event listings page.



High Website Traffic

The website receives an increasingly high volumne of traffic from local, national and international audiences with over 1.4 million eyes on pandjlive.com on average per year.



Ad Specification

1440 mm (w) x 400 mm (h) (full width banner) Jpeg < 5 MB



Minimum 6 month term.



STATIC AD SITE MAP - CONCOURSE LEVEL



STATIC SITE 1 - MAIN CONCOURSE WALL

Investment: £920 + VAT per month



Location

Situated in the main concourse near ground floor entrance and Arena Doors 2 and 3. This feature sized site has good visibility in a high footfall area, with good dwell time close to catering and bar kiosks.



Medium

32 mm framed Tension Fabric System



Ad Specification

4500 mm (w) x 4500 mm (h) (square)



STATIC SITE 2 - MAIN CONCOURSE BANNERS

Investment: £900 + VAT per panel, per month



Location

Located in the heart of the vibrant main concourse, our overhead banners are in a prime location with high consumer dwell time where patrons queue at catering and bar kiosks.



Medium

White Framed Tension Fabric System



Ad Specification

Panel A & B - 7700 mm (w) x 1400 mm (h) Panel C - Occupied (Three Mobile)



STATIC SITE 3 - Main Concourse / F&B Kiosk 4

Investment: £875 + VAT per month



Location

Located on the ground floor main concourse, this feature sized wall site creates an impact with good visibility for customers utilising catering kiosk 4, toilet facilities, outdoor smoking area, popular popcorn kiosks and Arena Doors 7-8.



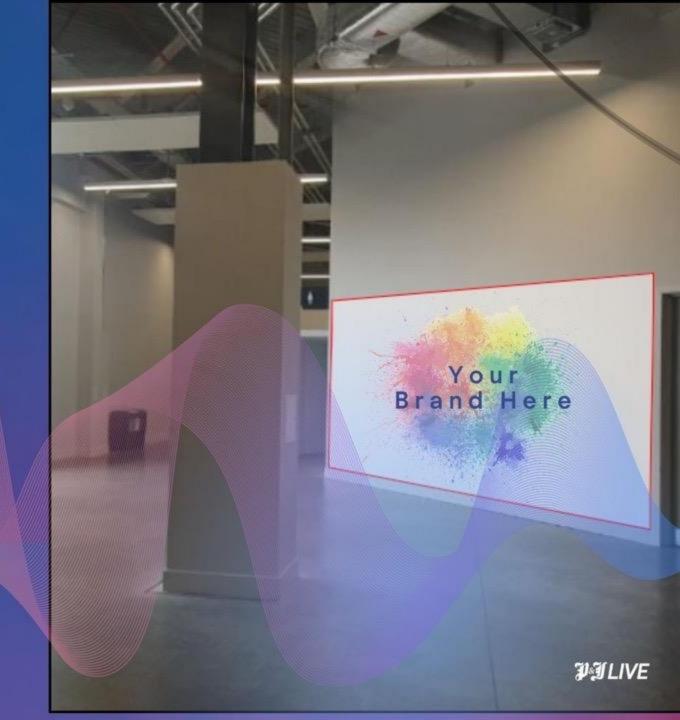
Medium

32 mm framed Tension Fabric System



Ad Specification

5000 mm (w) x 4500 mm (h)



STATIC SITE 4 - ARENA DOORS 7/8

Investment: £1,000 + VAT per month



Location

Located on the ground floor main concourse, this feature sized wall site creates an impact with good visibility for customers utilising toilet facilities, outdoor smoking area and Arena Doors 7-8.



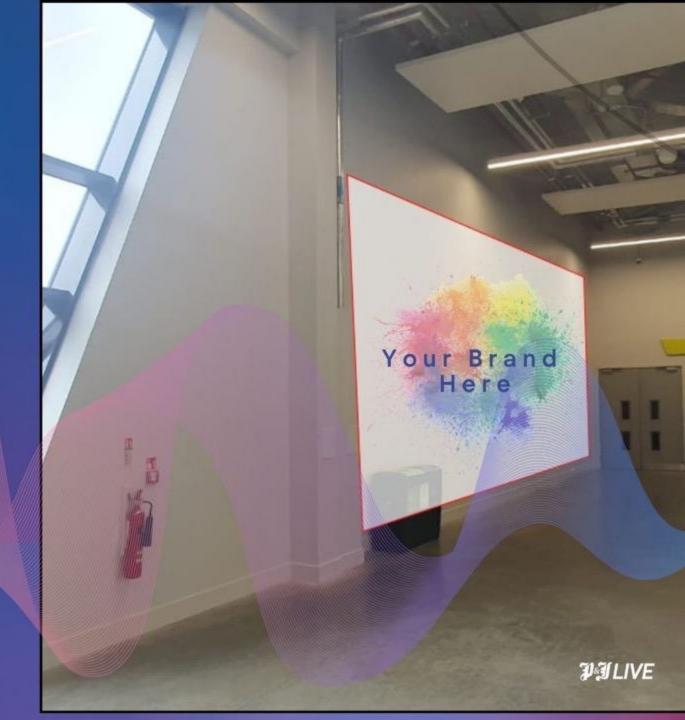
Medium

RAFFA - printed wallpaper



Ad Specification

10610 mm (w) x 4500 mm (h)



STATIC SITE 5 / ADJACENT TO F&B Kiosk 4

Investment: £1,000 + VAT per month



Location

Located on ground floor main concourse, this feature-sized site has excellent visibility for patrons. The site also offers high dwell time located beside catering kiosk 4, toilet facilities, between Arena Doors 6-8 and immediately adjacent to the smoking area and popular popcorn kiosks.



Medium

RAFFA - printed wallpaper with Electrical Socket Cut Out



Ad Specification 5802 mm (w) x 4500 mm (h)



STATIC SITES 6 (PANELS A - H)
MAIN CONCOURSE OVERHEAD BANNNERS

Investment: £860 + VAT per panel, per month



Location

Overhead concourse banners located in the heart of the busy main concourse offer excellent brand exposure with a high consumer dwell time with nearby bars, toilet facilities and event entrance doors.

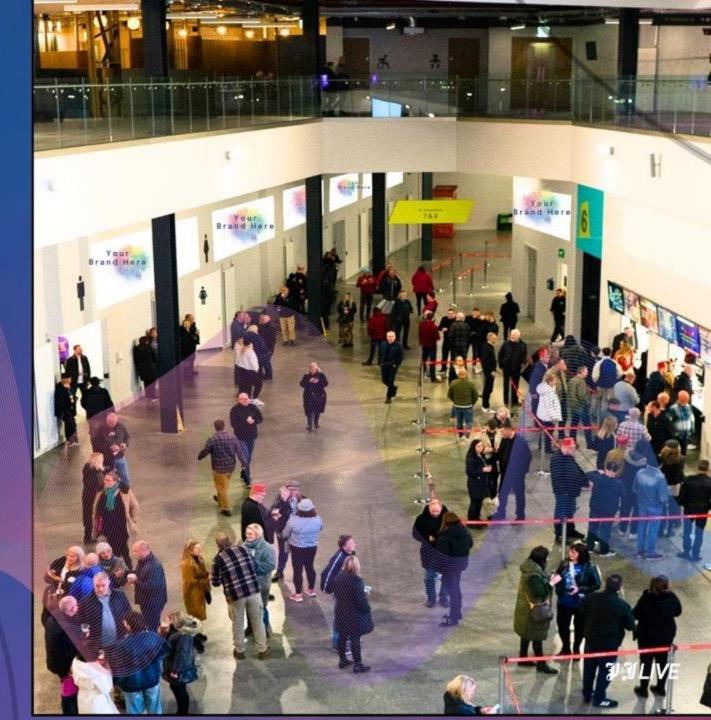


Medium

32mm White Framed Tension Fabric System



Ad Specification
Panels A-G
5000 mm (w) x 1400 mm (h)



STATIC SITE 7 - BLACK TIE ENTRANCE

Investment: £875 + VAT per month



Location

Feature sized space ideally placed to promote your brand across B2B ad B2C channels. Located close to the Black Tie VIP entrance on the same access corridor The Mill coffee shop, the Hilton Hotel and Halls B-C which are regularly utilised for conferences, dinners, exhitions and entertainment performances.



Medium

32mm White Framed Tension Fabric System



Ad Specification 5800 mm (w) x 2200 mm (h)



STATIC SITE 8 - HALL B / C ENTRANCE

Investment: £545 + VAT per month for 5 panels



Location

5 panels located at the entrance to Halls B-C which regularly hosts conferences, dinners, exhibitions, and entertainment performances. Positioned across from the Mill coffee shop and nearby to the cloakroom in a high footfall area.



Medium

White Framed Tension Fabric System



Ad Specification 1000 mm (w) x 2200 mm (h)



STATIC SITE 9 - BLACK TIE & HILTON ENTRANCE

Investment: £875 + VAT per month



Location

Position your brand as the first thing patrons see as they enter via the Black Tie VIP entrance for Halls B and C dinners and banquets. With a feature-sized wall space immediately across from the Black Tie and Hilton link entrances and close to The Mill Coffee Shop and toilet facilities.



Medium

32mm Framed Tension Fabric System



Ad Specification

5800 mm (w) x 2200 mm (h)



INTERIOR PILLARS

MAIN CONCOURSE

Investment: £1,800 + VAT per month (28 pillars)



Location

Showcase your brand across the bustling main concourse with a pillar takeover on the ground floor. Prominent double-sided pillar artwork targets a wide audience for both B2B and B2C marketing for patrons utilising the main arena, Halls A-B and those entering the building from both the piazza entrance and escalators from Sub-T car park.



Medium

Removable laminated Self Adhesive Vinyl. Two sides.



Ad Specification

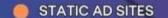
520 mm (w) x 3940 mm (h)

Minimum 6 month fixed term. Excludes Entrance pillars (5 pillars), fire extinguisher pillar (1) and power pillar utilised for charging station and directional blade signage (1).





SITE MAP - SUBTERANEAN CAR PARK SITES





SUB-T SITE 1 - SUB-T ENTRANCE / LIFT SHAFT

Investment: £940 + VAT per month for two panels



Location

Located on the basement level as guests enter the venue from the Sub-T car park. The double-site is positioned in a high footfall area with the lifts frequently utilised by high net-worth individuals heading to the hospitality suites and business delegates for the meeting rooms and conference suites.



Medium

Self Adhesive Vinyl



Ad Specification

1400 mm (w) x 3300 mm (h)



SUB-T SITE 2 - INTERNAL ENTRANCE DOOR

Investment: £850 + VAT per month



Location

Located on the basement level at the foot of the escalators for patrons entering the venue from the Sub-T car park. This feature wall space is positioned in a high footfall area with good dwell time next to the lifts with excellent visibility for patrons exiting the venue via the escalators post-event.



Medium

32mm framed Tension Fabric System



Ad Specification

4390 mm (w) x 4849 mm (h)



SUB-T SITE 3 - HEADER PANEL (BASEMENT LEVEL)

Investment: £800 + VAT per month



Location

Located on the basement level, this overhead site is positioned in a high footfall area with excellent visibility for patrons exiting the venue post-event to the Sub-T car park - helping keep your brand at the front of the audience's mind as they leave.



Medium

32mm framed Tension Fabric System



Ad Specification

2300 mm (w) x 2600 mm (h)



SUB-T SITE 4 (PANELS A-C) LEFT OF ENTRANCE

Investment: £800 + VAT per month, per panel



Location

Prime Sub-T car park location. Three individual portrait sites offer excellent brand visibility running alongside the General Admission queue and parking payment machines to left of the busy entrance doors. Very high footfall and dwell times for both entertainment event consumers and business delegates.



Medium

32mm framed Tension Fabric System with gripper



Ad Specification

2700 mm (w) x 4300 mm (h)



SUB-T SITE 5 - CENTRE BLOCK (PREMIUM FACING WALL)

Investment: £1,100 + VAT per month



Location

A large, feature sized advertising space positioned in the centre of the underground car park. Ideally located to target high net-worth individuals and business consumers utilising the Premium Members area of car park.



Medium

32 mm framed Tension Fabric System with gripper



Ad Specification 8000 mm (w) x 4000 mm (h)



SUB-T SITE 6 - LONG RAMP RIGHT

Investment: £1,250 + VAT per month



Location

Large overhead site positioned above the stairwell of Sub-T car park, down the long ramp to the right at height. With a capacity of 1100 parking spaces - showcase your brand to a wide audience across the underground car park, premium parking and electric vehicle charging points.



Medium

32mm framed Tension Fabric System with gripper



Ad Specification 10,000 mm (w) x 2950 mm (h)



SUB-T SITE 7 - LONG RAMP LEFT

Investment: £1,400 + VAT per month



Location

Large overhead site positioned above the stairwell of Sub-T car park, down the long ramp to the left at height. With a capacity of 1100 parking spaces - showcase your brand to a wide audience across the underground car park, premium parking and electric vehicle charging points.



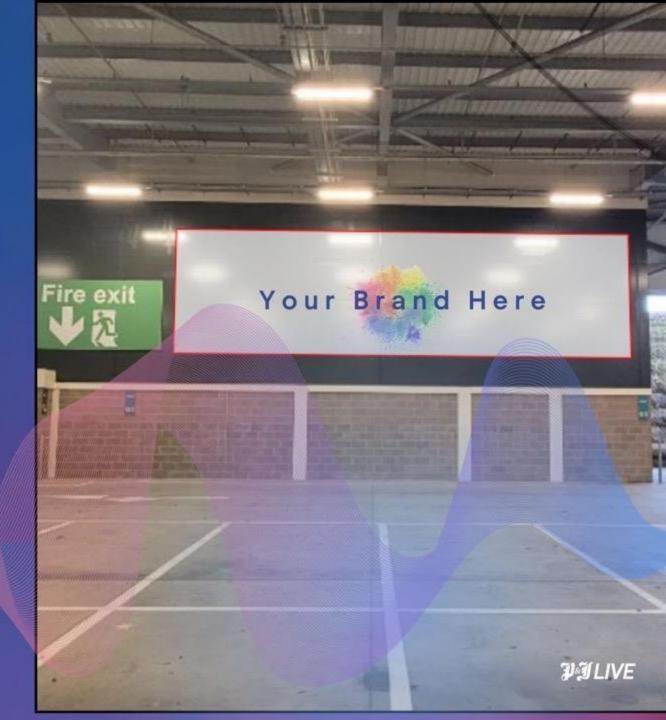
Medium

32mm framed Tension Fabric System with gripper



Ad Specification

13,000 mm (w) x 2950 mm (h)



SUB-T SITE 8 - CENTRE CARPARK LEFT

Investment: £1,400 + VAT per month



Location

Large overhead site positioned above the stairwell of Sub-T car park, centrally located in the carpark at height. With a capacity of 1100 parking spaces - showcase your brand to a wide audience across the underground car park, premium parking and electric vehicle charging points.



Medium

32mm framed Tension Fabric System with gripper



Ad Specification

13,000 mm (w) x 2950 mm (h)



SUB-T - PILLARS

Investment: £1,000 + VAT per month (20 pillars)



Location

Capture your audiences attention across P&J Live's busiest on-site car park with 1100 spaces. Target general admission event customers, business delegates, and high net-worth individuals utilising the Premium parking area by strategically positioning artwork across sections of the carpark.



Medium

High Tack Self Adhesive Vinyl wrapped onto pillars



Ad Specification

1972 mm (w) x 2000 mm (h)







HOSPITALITY & TICKET ALLOCATIONS



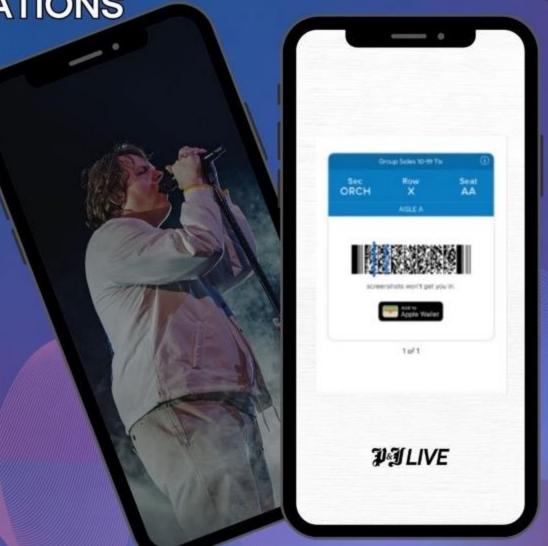
Guaranteed Tickets

Enhance your advertising package with a Annual Premium ShowDeck Membership or a bank of 30 Arena & Hall C tickets per year (subject to availability) to entertain clients, gift to charity or reward staff.



Upgraded Automatically

VIP View Bar Access automatically included (where available). Entitles the ticketholder to early venue access, fast-track entry, exclusive View Bar access, drink token, pre-show live entertainment.





MAXIMISE BRAND EXPOSURE



Multiple Ad Touchpoints

Build your custom advertising package at P&J Live and maximise your brand visibility. Select a mix of digital and static ad sites throughout the venue, taking visitors on an engaging brand journey.



Multiple Site Advantages

Not only will your brand stay top-of-mind in engaged customers' thoughts for a longer period, but brands that opt to take multiple site packages can take advantage of discounted rates.







Artwork Formats

Static Advertising Site Artwork:

Should be supplied as high- resoluation PDF files exported with bleed. Colour to be supplied in CMYK format, with a 50mm bleed and a minimum resolution of 100dpi at final size (unless otherwise detailed in the Advertising Agreement)

Wifi Ads Artwork:

Portrait images 1080 x 1920 pixels / Portrait videos (Format: MP4, Resolution: 1080 x 1920)

Please allow 165 pixels top and bottom to accommodate cropping on smaller screens. Allow 530 pixels from bottom to accommodate call to action buttons

Concourse Video Wall Artwork:

4032 px x 1152 px (10.5m x 3m) MP4 (30 seconds)

Submission & Deadlines

All Advert(s), including but not limited to applicable artwork and/or design, shall be delivered to ASM or its nominated agent by the Purchaser not fewer than 30 business days prior to the first day of the Advert Live Period (static sites) or 7 business days (digital sites).

All copy and artwork should be submitted to advertising@pandjlive.com

Pricing

Prices quoted include production, installation and removal of artwork, unless otherwise stated in the Advertising Agreement.

Artwork Copy

The Customer shall be responsible for ensuring that any computer files, artwork, specifications, instructions or descriptions or information supplied by the Customer or on its behalf in connection with the manufacture or production of the Work are accurate, unambiguous and clearly legible and meet the Customer's requirements.

The Purchaser will inform ASM at the time of booking if the Advert(s) is for the purposes of promoting alcohol, tobacco, vaping, payday loans or any financial products, political parties, political causes, gambling, modern day slavery, sextrade, adult content, drugs, fireworks, and products high in fat, salt, and sugar.

The Purchaser will ensure that the Brand(s) and nothing in the Advert(s) is/are, in the reasonable opinion of ASM, obscene, immoral, or harmful to the reputation of ASM and/ or the Venue (including any naming rights partners or sponsors of the Venue)

The Purchaser will comply with (and will ensure that its employees, consultants, agents, representatives, and sub-contractors comply with) and ensure that the Advert(s) comply with any and all laws, bye-laws and regulations and directions applicable to the Advert(s) and the Venue(s).

All copy requires to be pre-approved by ASM Global prior to production, ASM refuses the right to display and/or remove any Advert(s) which do not adhere to Terms Conditions set out in the Advertising Agreement.



